

Sale of Karl Hess GmbH & Co. KG to Plastivaloire S.A., (France)

December 2014

As of December 12th, Plastivaloire S.A., the listed (Eurolist C) plastics processor based in Langeais, France, signed the purchase agreement to acquire 100% of the shares of Karl Hess GmbH & Co. KG, based in Burbach-Wahlbach, Germany.

With over 60 years of experience in the field of plastics processing and tool manufacturing, Karl Hess counts among the leading system suppliers and innovative injection molding companies in Germany. The company employs currently 450 employees at two production sites in Germany and generates an annual turnover of over € 50 million. The customer base incorporates among others OEMs, mechanical engineering companies, as well as manufacturers of household appliances and electronics.

The acquisition of Karl Hess is in line with the strategy of Plastivaloire Group, geared to expanding the presence on the German market and thereby, boosting the leading position in the European plastics industry. The customer base and technical know-how of Karl Hess and Plastivaloire complement each other perfectly, so that both companies anticipate a strong increase in their sales and value creation.

InterFinanz GmbH initiated the transaction and worked exclusively as the financial advisor to the owners.

InterFinanz was supported internally by their Global M&A Partner in France Financière de Courcelles, who advised the owners of Bourbon Group, a manufacturer of automotive plastics, taken over by Plastivaloire in 2011.

The transaction experienced auditor K&P Group from Siegen and, on the legal side, Lachner Westphalen Spamer from Frankfurt completed further the vendors' team.

Karl Hess will be consolidated in the Plastivaloire Group on January 1st, 2015. The successful management team will stay at the helm of the company.

[Press release](#)

InterFinanz is an owner managed internationally acting consultancy firm for the sale and purchase of companies and participations, located in Düsseldorf, Germany. As a pioneer of the German M&A- industry we are one of the leading independent advisory firms for mid-cap transactions. Since foundation in 1958 we have successfully supported hundreds of national and international transactions.

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